



TRANSPORT INFRASTRUCTURE WEST AFRICA 2013

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Promoting sustainable development and integrated transport infrastructure in West Africa

Conference dates: 28 & 29 May 2013
Interactive workshops: 27 & 30 May 2013
Venue: La Palm Royal Beach Hotel, Accra, Ghana

In collaboration with and supported by:



Ministerial keynote addresses from:

The Honourable Mrs Dzifa Aku Attivor, *Minister of Transport*, Ministry of Transport, Republic of Ghana
The Honourable Mr Toure Gaoussou, *Minister of Transport*, Government of Côte d'Ivoire
Hon. Christian Herbert, *Deputy Minister*, Department of Rural Development & Community Services, Liberia

Participating organisations:



Regional Maritime University



Ghana Airports Company



Ghana Ports and Harbours Authority



ECOWAS Commission



ECOWAS Bank for Investment and Development

Integrating West Africa's economies through transport infrastructure



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Reasons to attend

Who is speaking and about what?

- **Mr Twumasi Ankrah Selby**, Chief Director at **Ministry of Transport of Ghana** will give insights on aviation and its contribution towards regional integration in West Africa
- **Mr Bashir IFO**, President of the **ECOWAS Bank for Investment and Development** brings transport infrastructure and development finance into focus
- **Chris Appiah**, Transport Facilitation & Policy Specialist at the **ECOWAS Commission** will address the co-ordination of transport development activities
- **Madam Doreen Owusu Fianko**, Managing Director of **Ghana Airports Company** will give more information on the future plans of Ghana Airports Company
- **Dr Dayo Mobereola**, Managing Director of **LAMATA** provides details on the Lagos BRT project and moving big cities
- **Eric Tetteh-Addison**, Senior Planning Officer at the **Ministry of Transport** of Ghana speaks about Ghana's railway rehabilitation project
- **Adama Deen**, Head of Infrastructure at **NEPAD** will be focusing on the development of strategic corridors
- **Richard Anamoo**, Director General **Ghana Ports & Harbours Authority** gets to grips with supporting port capacity development through African partnerships
- **Fernando M. Sopot**, President & COO of **Global First Financial Partners Inc.** will tackle accessing debt capital markets for project financing
- **Ernest Nyarko**, Investment Director at **Harith General Partners** will highlight private investor perspectives on transport infrastructure investments
- **Kallie le Roux**, Regional Supply Chain Manager-MENA & Eurasia at **Gold Fields Ghana** identifies the current challenges relating to port efficiency and the strategies needed to overcome these

To reserve your seat or to enquire about sponsorship mail enquiry@iqpc.co.za or call +27 11 275 0126.

Interactive workshops – Monday 27 & Thursday 30 May 2013

IQPC's workshops are unique opportunities to spend valuable time with industry experts. These interactive sessions are extended to ensure that you will get to the heart of the conference's most critical issues and uncover practical solutions you can apply in your own company.

Pre-conference master class

Monday 27 May 2013

08:00 – 16:00

BUILDING PORT CAPACITY – DEVELOPING AND RETAINING ESSENTIAL SKILLS TO ENSURE THE SUSTAINABILITY OF WEST AFRICAN PORTS

Capacity development still remains a major problem for the ports and harbours sectors in West Africa. In order to ensure the future sustainability of this sector, it is essential to ensure all stakeholders are adequately equipped.

This master class will provide the attendees with insights, ideas and tools to develop capacity and ensure the longevity of this critical sector.

The master class will be presented and brought to you by the **Regional Maritime University**.

Post-conference master class

Thursday 30 May 2013

08:00 – 16:00

PROJECT FINANCE – WHAT YOU NEED TO KNOW ABOUT STRUCTURING, IMPLEMENTING AND MAINTAINING THE DEAL

Given the current state of funding, development and expansion of transport infrastructure assets requires a collaborative approach from public and private institutions. This master class will provide you with the know how to structure and implement your next project finance deal.

What you will learn:

- What to consider when structuring the framework
- The best approach to implement the framework
- How to manage the deal going forward

Conference day one: Tuesday 28 May 2013

08:00 Welcome refreshments

08:50 Introductory remarks from the organisers and hand over to the conference Chairman

09:00 Comments from the conference Chair and introduction to the preconference remarks
Bhupinder Singh Bedi, Associate, CRISIL, India

Connecting economies in West Africa

09:10 Understanding the role of Côte d'Ivoire to integrate transport infrastructure in West Africa

PRE-CONFERENCE
OPENING REMARKS

- A look at what is driving infrastructure growth in Côte d'Ivoire
- How will the Ministry co-ordinate and facilitate regional integration
- Future developments – which sectors will receive the most attention from Government

The Honourable Mr Toure Gaoussou, Minister of Transport, Government of Côte d'Ivoire

09:50 Welcome from the Ministry of Transport and an overview of Ghana's transport sector

OFFICIAL CONFERENCE
OPENING ADDRESS

- Understanding the key drivers of infrastructure development in Ghana
- Recognising the value of regional integration and how this fits in with Ghana's transport development plans
- Identifying priority sectors and planned projects
- An overview of Government strategies to stimulate infrastructure expenditure and growth

The Honourable Mrs Dzifa Aku Attivor, Minister of Transport, Ministry of Transport, Ghana

10:30 Morning refreshments and exhibition opening

Regional integration, intermodal development and interconnectivity

11:00 Aviation and its contribution towards regional integration in West Africa

KEYNOTE ADDRESS

- Identifying the role that aviation development has towards connecting economies in West Africa
- Recognising the underlying drivers of airport development in West Africa and finding the balance between freight and passenger movement
- Intermodal development and strategic hubs – understanding the critical factors that will contribute towards successful airport expansion and development in West Africa

Mr Twumasi Ankra Selby, Chief Director, Ministry of Transport, Ghana

11:30 Co-ordinating West Africa's transport development activities

- Defining the role of regional and sub-regional economic communities in developing West Africa's transport infrastructure
- Progress update – a look at infrastructure programmes for West Africa and how these will be translated into working projects
- What strategies are in place to facilitate regional integration of West Africa's transport sectors?

Chris Appiah, Transport Facilitation & Policy Specialist, ECOWAS Commission, Nigeria

12:00 Strategic corridors as an enabler of infrastructure development

- From programmes to projects – why are corridors so important for West Africa's transport development?
- Mobilising West Africa – what is the starting point to identifying potential corridors?
- Identifying projects with natural cash flow – how can corridors stimulate investment into infrastructure projects?

Adama Deen, Head of Infrastructure, NEPAD, South Africa

12:30 Networking luncheon

A wider view on developing transport infrastructure

13:30 Sustainable power supply solutions for Transportation Infrastructure in Lagos

KEYNOTE ADDRESS

- Electricity supply plays a crucial role in sustainable transport infrastructure. This exclusive address will provide details on sustainable power supply solutions bringing into light the following key projects:

- Lekki Port
- Lagos cable car transportation system
- Public lighting on highways

Damilola Ogunbiyi, General Manager, Lagos State Electricity Board (LSEB)

14:00 What is needed to unlock West Africa's trade potential

- What are the primary hurdles to transport integration in West Africa?
- Building investor appetite – how can intermodal facilities be used as a tool to attract investment?
- Transshipment facilities – how can these reduce transport costs?
- Identifying the most likely candidates for intermodal development opportunities in West Africa

Dr Kofi Mbiah, Chief Executive, Ghana Shippers' Authority

Project finance, private sector participation and development finance

14:45 Development finance and transport infrastructure in focus

- More than just building infrastructure - What are the key drivers of transport infrastructure investment?
- Which transport sectors are a priority and why?
- Addressing the funding gap - should development finance institutions share the risk of infrastructure investment with private investors or are there other solutions to fund the gap?

Mr Bashir IFO, President, ECOWAS Bank for Investment and Development

15:30 Afternoon refreshments and networking

16:00 Accessing debt capital markets for project financing – is this the way forward

- Evaluating the current market appetite for emerging-market bonds
- High-yielding long-term debt – the best solution to address the finance gap?
- Sovereign debt and political outlook – Assessing West Africa's readiness for long-term debt instruments
- What structures and frameworks need to be implemented to access long term debt instruments?
- Finding the balance between private sector and public sector money – why is this relevant to capital markets?

Fernando M. Sopot, President & COO, Global First Financial Partners Inc., U.S.A.

16:30 The role of the African Development Bank to advance transport infrastructure development

- Discussing the critical criteria needed to establish success public private partnerships in the transport infrastructure sector
- What are the current hurdles to development and how has the Bank contributed towards overcoming these hurdles?
- Looking forward – what key projects are the Bank look to promote and facilitate?

Representative from the African Development Bank, Ghana

17:00 Private investor perspectives on transport infrastructure investments

- Risk versus return – how does West Africa feature in this debate?
- Doing the business – which sectors and projects lend themselves towards private investment initiatives?
- What are some of the current challenges inherent with West Africa infrastructure investments and what can be done to mitigate these?

Ernest Nyarko, Investment Director, Harith General Partners, Ghana

17:30 Closing remarks from the conference Chair



ECOWAS member states benefit from local pricing, see last page for details.

Conference day two: Wednesday 29 May 2013

SECTOR FOCUS DAY

08:00 Welcome refreshments and networking

08:50 Opening remarks from the conference Chair
Bhupinder Singh Bed, Associate, CRISIL, India

Ports

09:00 Supporting port capacity development through African partnerships

KEYNOTE ADDRESS

- Knowledge share – what strategies can be employed to share expertise between African port operators
- Why is capacity development crucial to the future sustainability of transport infrastructure in West Africa?
- Selecting the right partners for development – what is the best approach?

Richard Anamoo, Director General, Ghana Ports Authority

09:45 Developing port capacity to meet economic demand and improve efficiency

PORT STAKEHOLDER PANEL

- Understanding the underlying drivers to develop port capacity
- What are the current challenges relating to port expansion and development?
- Financing expansion – how will this be done?
- Identifying the current challenges relating to port efficiency and the strategies needed to overcome these
- Linkages – clarifying the role that each stakeholder has to support port linkage with other modes transport

Kallie le Roux, Regional Supply Chain Manager-MENA & Eurasia, Gold

Richard Anamoo, Director General, Ghana Ports Authority

Peter Issaka Azuma, Director-General, Ghana Maritime Authority

10:30 Morning refreshments and networking

Rail

11:00 Developing world class railway lines

RAILWAY KEYNOTE ADDRESS

- Outlining the unique requirements of railway operators in West Africa
- Identifying the primary motives of rail development in West Africa – commodity or passenger driven?
- Ensuring the reliability of heavy haul operation – what needs to be done?
- Implementing new technology – how will this enable efficiency?
- A look at strategies in place to develop capacity to safeguard sustainability and efficiency

Engr. Adeseyi Sijuwade, Managing Director and CEO, Nigerian Railway Corporation

11:45 Revitalising Ghana's railway system

- Status update – an overview of the current status of Ghana's railway system
- The plan – a look at the planned projects to transform Ghana's railway lines
- Getting it done – what strategies are in place to realise the proposed projects and what is need to make it happen?

Eric Tetteh-Addison, Senior Planning Officer, Ministry of Transport, Ghana

12:30 Networking luncheon

Roads

13:30 Regional road development – how can this impact West Africa?

- Key considerations for building regionally integrated highways for West African States
- Identifying the current stumbling blocks to achieving safe and integrated road infrastructure
- Funding highway development – what are the most likely sources and does this present an opportunity for investors?

Mr. G. J. Brocke, Director for Policy and Planning, Ministry of Roads and Highways, Ghana

14:00 Perspectives on sub-regional road development – proposed projects and timelines

- How is Liberia facilitating sub-regional road development?
- The road less travelled – is rural road development significant to the overall integration plans of West Africa?
- What is the current funding status and what will be required for continued development?

Hon. Christian Herbert, Deputy Minister, Department of Rural Development & Community Services, Liberia

14:30 Developing connections in West Africa and promoting trade

- ROAD STAKEHOLDER PANEL
- Funding development – a look at the initiatives in place to address the current funding gap
 - Reducing trade barriers and road blocks – why is this important and how can this be achieved?
 - The importance of good governance and its relevancy to trade promotion – where can West Africa improve?

Chris Appiah, Transport Facilitation & Policy Specialist, ECOWAS Commission, Nigeria

Emmanuel K. Baker, Deputy Program Director, Infrastructure Implementation Unit (IIU), Ministry of Public Works, Liberia
Plycon Limited Nigeria

15:15 Afternoon refreshments and networking

Airports

15:45 Developing world class airports to improve West Africa's interconnectivity

- Understanding the importance that airports have to improve West Africa's interconnectivity
- Defining the airport development programs and important milestones
- What new projects are in the pipeline and what are the most likely source of funding?

Madam Doreen Owusu Fianko, Managing Director, Ghana Airports Company

City transport development

16:30 Implementing BRT to alleviate traffic and improve people transport

- KEYNOTE ADDRESS
- Alleviating congestion – what makes BRT a viable project for Lagos?
 - Executing the project – identifying the key challenges and proposed strategies for implementation
 - Integration – how will the BRT system integrate with other transport infrastructure facilities?

Dr Dayo Mobereola, Managing Director, LAMATA, Nigeria

17:15 Closing remarks from the conference Chair and end of day two

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Why sponsor or exhibit?

Utilise this forum to demonstrate thought leadership to Government and operators in West Africa

Position your offering as industry leaders in transport infrastructure solutions

Generate leads and continue to build relationships in West Africa's transport sectors

Promote discussion around the most pressing issues

Meetings on site with your top prospects

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interviews

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Who will you network with at Transport Infrastructure West Africa 2013?

You will network with:

- Ministers
- Directors
- Senior Planning Officers
- Special Advisers
- Country Managers
- CEOs
- COOs
- General Managers
- Directors of Infrastructure
- Heads of Engineering
- Supply chain managers



From the following:

- Government
- Rail, road, airport and port Operators
- Investors
- Mining and exploration companies
- Project developers and consulting engineers
- Financiers
- Regional Economic Communities

If you are involved in transport infrastructure in West Africa, then you need to **book your seat today** - <http://www.transportwestafrica.com/>

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- Do you have a product or service that our senior decision-makers and influencers need?

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Event Code: 22402.001

REGISTRATION

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- Discounts are not valid if payment is received after closing date.
- Payment prior to Congress is mandatory for attendance.
- Check for special group discount for registration of 3 or more.

Book and pay before 8 April 2013 and save up to \$500

International pricing

Conference package	Early bird price		Standard price	
	Payment before 8 April 2013	Save up to	Payment after 8 April 2013 by credit card	Payment after 8 April 2013 by bank transfer
<input type="checkbox"/> Conference +2 w/ship	US \$3,399	US \$500	US \$3,799	US \$3,899
<input type="checkbox"/> Conference +1 w/ship	US \$2,799	US \$400	US \$2,999	US \$3,199
<input type="checkbox"/> Conference Only	US \$1,999	US \$300	US \$2,199	US \$2,299

Local pricing for ECOWAS member states

<input type="checkbox"/> Conference +2 w/ship	US \$2,399	US \$500	US \$2,799	US \$2,899
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<input type="checkbox"/> Conference Only	US \$1,399	US \$300	US \$1,599	US \$1,699

*Local pricing is only available to ECOWAS member states.

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Call +27 11 275 0126 for more information.

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No. 1 Bypass, Accra
Ghana

Phone: +1 888 790 5264

Email: lapalm@gbhghana.net

Web: www.lapalmroyalbeachhotel.com



Hotel and travel costs are not included in the registration fee.
For assistance in your travel and accommodation requirements, please refer to details below:

ROOM RESERVATION

Special / corporate rate for room accommodation is available in the hotel. You may contact the hotel directly as per the details above quoting IQPC South Africa or the name of the conference.

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CONGRESS DOCUMENTATION

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Contact us on +971 4 364 2975 for further details.

IQPC STANDARD TERMS AND CONDITIONS

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PROGRAMME CHANGES:

Please note that speakers and topics were confirmed at the time of publishing; however, circumstances beyond the control of the organisers may necessitate substitutions, alterations or cancellations of the speakers and/or topics. As such, IQPC reserves the right to alter or modify the advertised speakers and/or topics if necessary. Any substitutions or alterations will be updated on our web page as soon as possible.

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